



**THRESHOLD PRICING (each order) WITHIN ARIZONA;
OUT OF AREA (i.e., outside Flagstaff to Tucson)**

<u>Tier</u>	<u>Type of Order</u>	<u># of Boxes</u>	<u>Per Box Price</u>
1	High Revenue Plus	30 or more boxes	\$78 each \$22.16/gal \$0.17/oz
2	High Revenue	20-29 boxes	\$81 each \$23.00/gal \$0.18/oz
3	Low & Normal Revenue	less than 20 boxes	\$98 each \$27.84/gal \$0.22/oz

Gelato and Sorbetto Packaging

Boxes consist of three 5-liter pans (all the same flavor)

Pans: 150 ounces; Boxes: 450 ounces

Approx. 37 four-ounce scoops per pan (112 per box)

Pans packed in heavy gauge cardboard boxes

"Out of Area" defined by no more than 2 hours outside Flagstaff to Tucson

***** \$20 SURCHARGE FOR ALL ORDERS UNDER 6 BOXES *****

***** \$50 FUEL SURCHARGE ON ALL ORDERS *****